



Based in Alzenau, near Frankfurt in Germany, Hyundai Motorsport GmbH is responsible for Hyundai's global motorsport activities and primarily for its World Rally Championship program. In parallel to its successful WRC campaign, Hyundai Motorsport's Customer Racing department was created with the aim of enhancing Hyundai's motorsport image around the world with the Hyundai i20 R5 rally car and the Hyundai i30 N TCR for circuit racing.

## We are now hiring a Sales associate



Reporting to the Customer Project Manager, the Sales Associate supports the Senior Sales Associate to plan, organize and manage sales activities for new and existing clients. He/she participates in the implementation of sales objectives and goals, ensures a close follow up customer orders, monitors the evolution of the parts price lists and provides accurate monthly sales forecast.

### Main tasks

- Sales: Identify opportunities with potential and existing clients, understand their requirements and execute sales accurately and efficiently- progress chase orders when necessary and update the customer.
- Reporting: Provide an accurate forecast for parts and rebuild sales on a monthly basis, write and issue reports.
- Travel: Attend motorsport events and customer meetings when required, overseas travel is likely- often at short notice to meet the needs of the business.
- Presentation: To maintain a high level of personal presentation and ensure that Hyundai Motorsports key values are projected at all times.
- Personal attitude: must possess a professional, 'can do' attitude and be prepared to work beyond core hours in order to meet the needs of the business, must have the ability work under pressure from customers.
- Communication: Excellent communication skills both written and verbal are required.

### Qualification

Motorsport industry experience is essential and the candidate must be a fluent English speaker and possess proficiency in Microsoft Office and a full driving license.

Application to **[Jobs@hyundai-ms.com](mailto:Jobs@hyundai-ms.com)**

Further information about Hyundai Motorsport : [motorsport.hyundai.com](http://motorsport.hyundai.com)

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